

### 2024 CRA Public File

#### Community Reinvestment Act

In accordance with the Community Reinvestment Act (CRA), American Bank of the Carolinas will maintain and, upon request at no cost, make available for public inspection a complete CRA Public File, which includes information about the Bank's branch and ATM locations, our products and services, regulatory performance evaluations of our record of meeting community credit needs, and other information.

Interested parties can request to view the data provided at any of our branches. In addition, if a document hard copy is needed, a request can be made at any of our branches. American Bank of the Carolinas will comply with any CRA public file requests within five calendar days and update this file no later than Apil 1 of each calendar year.

Revised: March 2024 Board Approved: March 2024



# Section One: Written Comments from the Public

Attached below this page are any written comments received from the public related to American Bank of the Carolinas' Community Reinvestment Act (CRA) performance and any applicable response from the prior two calendar years. If you have comments regarding American Bank of the Carolinas' CRA performance, please contact us at:

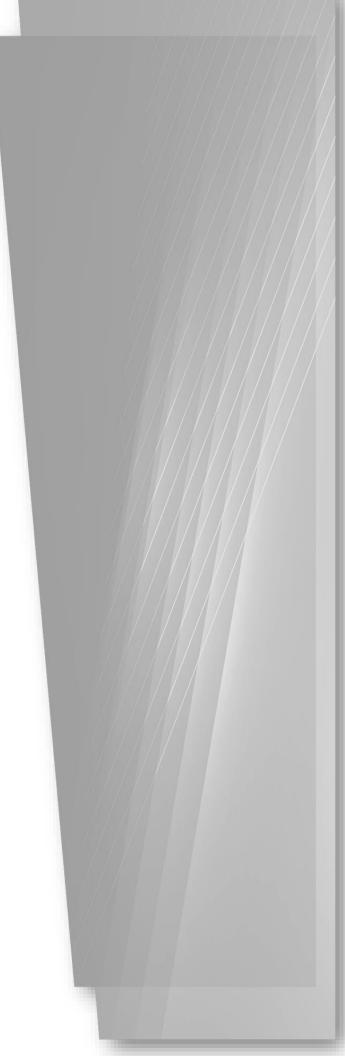
American Bank of the Carolinas 312 North Charlotte Avenue Monroe, North Carolina 28112

Or

Randy Adcock
President and Chief Executive Officer
Post Office Box 3159
Monroe, North Carolina 28111



## 2024 Written Comments





There are no written comments for 2024.

## 2023 Written Comments





There are no written comments for 2023.

## 2022 Written Comments





There are no written comments for 2022.



# Section Two: CRA Performance Evaluation

American Bank of the Carolinas' most recent CRA Performance Evaluation completed on April 26, 2021, by the Federal Deposit Insurance Corporation (FDIC), is attached after this page. American Bank of the Carolinas received a rating of Satisfactory. If you have any questions regarding this performance evaluation, please contact us at:

American Bank of the Carolinas 312 North Charlotte Avenue Monroe, North Carolina 28112

Or

Randy Adcock
President and Chief Executive Officer
Post Office Box 3159
Monroe, North Carolina 28111



#### PUBLIC DISCLOSURE

April 26, 2021

### COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

American Bank of the Carolinas Certificate Number: 59157

312 N. Charlotte Avenue Monroe, North Carolina 28112

Federal Deposit Insurance Corporation Division of Depositor and Consumer Protection Atlanta Regional Office

10 10th Street NE, Suite 800 Atlanta, Georgia 30309-3849

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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#### **INSTITUTION RATING**

#### **INSTITUTION'S CRA RATING:** This institution is rated **Satisfactory**.

An institution in this group has a satisfactory record of helping to meet the credit needs of its assessment area, including low- and moderate-income neighborhoods, in a manner consistent with its resources and capabilities.

- The loan-to-deposit ratio is reasonable given the institution's size, financial condition, and assessment area credit needs.
- The bank made a majority of its home equity and small business loans in the assessment area.
- The geographic distribution of small business loans reflects an excellent dispersion throughout the assessment area.
- The distribution of loans reflects, given the demographics of the assessment area, reasonable penetration of loans among individuals of different income levels and small businesses of different sizes.
- The institution did not receive any CRA-related complaints since the previous evaluation; therefore, this factor did not affect the rating.

#### **DESCRIPTION OF INSTITUTION**

American Bank of the Carolinas (American Bank) is a \$75.1 million de novo (new) institution that commenced operations on May 20, 2019. The bank does not have a holding company, subsidiaries, or affiliates. This is the bank's first CRA evaluation, which will be conducted under Small Bank Interagency CRA procedures.

American Bank operates a main office in Monroe, North Carolina and a branch in Wingate, North Carolina. The main office was originally located just outside of Monroe but was relocated to downtown on April 13, 2021. The Wingate branch opened on June 20, 2019. ATMs are available at each location. Both offices are located in moderate-income census tracts.

American Bank is a commercial bank focusing primarily on commercial purpose lending but also offers other credit-related products. Loan products include temporary construction loans, consumer instalment loans, home-equity-lines-of-credit, commercial-purpose loans, and agricultural-purpose loans. The bank does not offer consumer real-estate loans. Alternative delivery systems offered include ATMs, online banking with bill pay, and mobile banking.

American Bank's total assets have grown from \$44.1 million as of December 31, 2019, to \$75.1 million as of December 31, 2020. Loans have increased by nearly \$33.0 million during the same time period, partially attributed to 136 loans totaling over \$11.0 million originated under the Small Business Administration's Payroll Protection Program (PPP). Total deposits stand at \$55.7 million as of December 31, 2020. The following table presents the loan portfolio distribution as of December 31, 2020.

| Loan Portfolio Distribut                                  | ion      |       |
|---|----------|-------|
| Loan Category   | \$(000s) | %     |
| Construction, Land Development, and Other Land Loans      | 4,757    | 10.3  |
| Secured by Farmland                                       | 1,746    | 3.8   |
| Secured by 1-4 Family Residential Properties              | 9,192    | 19.9  |
| Secured by Multifamily (5 or more) Residential Properties | 552      | 1.2   |
| Secured by Nonfarm Nonresidential Properties              | 15,058   | 32.6  |
| Total Real Estate Loans                                   | 31,305   | 67.8  |
| Commercial and Industrial Loans                           | 14,196   | 30.7  |
| Consumer Loans  | 944      | 2.0   |
| Less: Unearned Income                                     | 257      | 0.5   |
| Total Loans   | 46,188   | 100.0 |
| Source: Reports of Condition and Income                   |          |       |

There are no known legal, financial, or other factors impeding the bank's ability to meet the credit needs of its assessment area.

#### **DESCRIPTION OF ASSESSMENT AREA**

The CRA regulation requires financial institutions to define at least one assessment area within which its CRA performance will be evaluated. American Bank has Union County, North Carolina as the sole assessment area. Union County is one of 11 counties located in the Charlotte-Concord-Gastonia, NC-SC multistate MSA. The main office is located in the small suburban town of Monroe, which is approximately 15 miles southeast of Charlotte. The sole branch is located in Wingate, which is about 4 miles east of Monroe.

#### **Economic and Demographic Data**

The assessment area consists of 41 census tracts which include 1 low-income, 4 moderate-income, 19 middle-income, and 17 upper-income census tracts. A majority of the population, owner-occupied housing units, and businesses are located in middle- and upper-income geographies, indicating greater opportunities for lending in middle- and upper-income geographies. The following table illustrates select demographic characteristics of the assessment area.

| Demographic  | Information | n of the A    | ssessment Arc   | ea               |                 |               |
|--|-------------|---------------|-----------------|------------------|-----------------|---------------|
| Demographic Characteristics                                  | #           | Low<br>% of # | Moderate % of # | Middle<br>% of # | Upper<br>% of # | NA*<br>% of # |
| Geographies (Census Tracts)                                  | 41          | 2.4           | 9.8             | 46.3             | 41.5            | 0.0           |
| Population by Geography                                      | 213,422     | 3.1           | 9.1             | 46.9             | 40.8            | 0.0           |
| Housing Units by Geography                                   | 75,313      | 3.5           | 9.4             | 49.0             | 38.2            | 0.0           |
| Owner-Occupied Units by Geography                            | 56,496      | 1.1           | 6.8             | 48.1             | 44.1            | 0.0           |
| Occupied Rental Units by Geography                           | 14,215      | 12.3          | 18.0            | 52.0             | 17.6            | 0.0           |
| Vacant Units by Geography                                    | 4,602       | 5.6           | 14.5            | 51.1             | 28.8            | 0.0           |
| Businesses by Geography                                      | 18,442      | 4.2           | 8.6             | 41.3             | 45.8            | 0.0           |
| Farms by Geography   | 810         | 0.9           | 6.2             | 62.7             | 30.2            | 0.0           |
| Family Distribution by Income Level                          | 56,308      | 16.2          | 15.5            | 20.5             | 47.8            | 0.0           |
| Household Distribution by Income Level                       | 70,711      | 17.0          | 13.6            | 17.7             | 51.8            | 0.0           |
| Median Family Income Charlotte-Concord-G<br>NC-SC MSA (2020) | astonia,    | \$74,200      | Median Hous     | ing Value        |                 | \$219,227     |
|  |             |               | Median Gross    | s Rent           |                 | \$931         |
|  |             |               | Families Belo   | ow Poverty Le    | vel             | 7.9%          |

Source: 2015 ACS and 2020 D&B Data.

Due to rounding, totals may not equal 100.0 percent.

(\*) The NA category consists of geographies that have not been assigned an income classification.

The Geographic Distribution criteria compares home mortgage loans to the distribution of owner-occupied housing units and compares small business loans to the percentage of businesses located in low-, moderate-, middle-, and upper-income census tracts. The vast majority of the population, owner-occupied housing units, and businesses are concentrated in the middle- and upper-income tracts. The only low-income census tract and the moderate-income tracts include low levels of owner-occupied housing and businesses indicating limited lending opportunities within these tracts.

The 2020 FFIEC updated statewide median family income (MFI) Charlotte-Concord-Gastonia, NC-SC MSA is used to analyze home mortgage loans under the Borrower Profile criterion. The following table presents each income category using a 202 MFI of \$74,200.

|                       | Media       | an Family Income Range  | s                      |                |
|-----------------------|-------------|-------------------------|------------------------|----------------|
| Median Family Incomes | Low<br><50% | Moderate<br>50% to <80% | Middle<br>80% to <120% | Upper<br>≥120% |
| 2020 (\$74,200)       | <\$37,100   | \$37,100 to <\$59,360   | \$59,360 to <\$89,040  | ≥\$89,040      |

The analysis of small business loans under the Borrower Profile criterion compare the distribution of small business lending by gross annual business revenues. The D&B 2020 demographic data was used as a source of comparison, with the revenue categories provided below.

- 90.4 percent reported \$1.0 million or less;
- 3.4 percent reported more than \$1.0 million; and
- 6.2 percent did not report

According to the U.S. Bureau of Labor Statistics, unemployment rates in Union County have significantly varied from 2019 to 2020, primarily due to the impact of the COVID-19 pandemic. At year-end 2019, the unemployment rate was 2.9 percent. The rate increased to a high of 11.0 percent in May 2020 and then decreased to 5.1 percent as of year-end 2020. The following table compares assessment area unemployment rates with state and national levels.

| Une                                    | employment Rates |           |            |
|--|------------------|-----------|------------|
| Coornelie Ame                          | 12/31/2019       | 5/31/2020 | 12/31/2020 |
| Geographic Area                        | %                | %         | %          |
| USA                                    | 3.6              | 13.3      | 6.7        |
| North Carolina                         | 3.5              | 13.5      | 6.1        |
| Union County                           | 2.9              | 11.0      | 5.1        |
| Source: Bureau of Labor and Statistics |                  |           |            |

According to the North Carolina Department of Commerce, the largest employers in Union County in 2020 were Union County Public Schools, Tyson Farms, TDY Industries, Harris Teeter, and County of Union, all with over 1,000 employees. The leading business sectors are: Services (33.7 percent); Construction (10.3 percent); Retail Trade (10.0 percent); and Finance, Insurance, and Real Estate (9.5 percent).

#### **Competition**

The assessment area is highly competitive. According to FDIC Deposit Market Share data as of June 30, 2020, 12 institutions operate 39 branches within Union County. Of these institutions, the bank ranked 9<sup>th</sup> with a market share of 1.4 percent. Competitor institutions include Truist Bank with a 36.9 percent market share, Wells Fargo with a 14.3 percent market share, First Citizens Bank

and Trust Company with a 12.0 percent market share, and Fifth Third Bank with a 9.9 percent market share. American Bank is the only bank that is headquartered within Union County.

The bank is not required to collect or report its small business loan data, and it has not elected to do so. Therefore, the analysis of small business loans under the Lending Test includes only a comparison to D&B Data and does not include comparisons against aggregate data. D&B demographics offer a reasonable indicator of prospective business clients, but it does not reflect actual loan demand or borrowing capacity. However, aggregate data reflects the level of demand for small business loans and is therefore included to provide context. The aggregate lending data reflects actual lending activity in the bank's assessment area and provides an indication of loan demand by for small businesses. The 2019 aggregate data shows that 46.9 percent of loans reported were originated to businesses with gross annual revenues of \$1.0 million or less.

#### **Community Contact**

Examiners conducted one community contact with a community development corporation and referred to another recently conducted contact with a non-profit housing organization in the area. The contact provided that the assessment area is a higher-cost area with a need for well-built affordable housing, which is more sustainable for low- and moderate-income individuals with lower maintenance and energy requirements. The contact also indicated there was a need for homeownership counseling, closing cost assistance, affordable mortgage loans, and small business economic development programs.

#### **Credit Needs**

Based on community contacts and other demographic data, examiners determined that affordable home loans, credit counseling, down payment assistance, and small business lending are among some of the greatest credit needs in the assessment area.

#### **SCOPE OF EVALUATION**

#### **General Information**

This evaluation covers the period from the date the bank opened for business on May 20, 2019, to the current evaluation dated April 26, 2021. Examiners used the Interagency Small Bank Procedures to evaluate the bank's CRA performance.

#### **Activities Reviewed**

Based on the December 31, 2020, Call Report, discussions with management regarding business strategy, and the 2020 origination report, examiners determined that the bank's primary loan products are small business and home-equity-lines-of credit. No other loan types, such as closedend home mortgage or small farm loans represent a major product line; therefore, are not included in the scope of the evaluation.

| Loans Origina                                   | ted or Purchas | ed in 2020 |     |       |
|---|----------------|------------|-----|-------|
| Loan Category                                   | \$(000s)       | %          | #   | %     |
| Construction and Land Development               | 9,470          | 18.6       | 35  | 9.5   |
| Secured by Farmland                             | 1,283          | 2.5        | 2   | 0.5   |
| Secured by 1-4 Family Residential Properties    | 10,475         | 20.6       | 67  | 18.3  |
| Multi-Family (5 or more) Residential Properties | 565            | 1.1        | 1   | 0.3   |
| Commercial Real Estate Loans                    | 12,087         | 23.8       | 32  | 8.7   |
| Commercial and Industrial Loans                 | 15,913         | 31.3       | 176 | 48.0  |
| Consumer Loans                                  | 1,074          | 2.1        | 54  | 14.7  |
| Total Loans                                     | 50,867         | 100.0      | 367 | 100.0 |
| Source: Bank Records                            |                |            |     | •     |

Examiners reviewed all 52 home-equity-lines-of-credit totaling \$7.4 million and 176 small business loans totaling \$15.9 million originated in 2020 for the Geographic Distribution and Assessment Area Concentration and Borrower Profile for the home-equity-lines-of-credit. However, for small business loans a sample of 31 loans totaling \$3.1 million originated in the assessment area were reviewed for the Borrower Profile as income data was not readily available on the universe of loans.

U.S. Census data updated by the 2015 American Community Survey (ACS) and updated FFIEC median family income data was used as a standard of comparison for home-equity-lines-of credit performance, while D&B business demographic data was used for small business loans. Small business lending performance carried significant weight in the overall analysis, conclusions, and rating given the level of business-purpose lending and the bank's commercial lending focus of the bank.

#### CONCLUSIONS ON PERFORMANCE CRITERIA

#### LENDING TEST

The Lending Test performance is reasonable based on reasonable performance related to loan-to-deposit ratio, and Borrower Profile and a majority of loans reviewed were originated with the assessment area and an excellent Geographic Distribution of lending.

#### **Loan-to-Deposit Ratio**

The loan-to-deposit ratio is reasonable given the institution's size, financial condition, length of time open, and assessment area credit needs. The loan-to-deposit ratio, calculated from Call Report data, averaged 61.4 percent over the past seven calendar quarters from June 30, 2019, to December 31, 2020. As of December 31, 2020, the ratio totaled 82.0 percent. The ratio significantly increased during 2019 from 11.8 percent on June 30, 2019, to 55.4 percent on December 31, 2019. During 2020, the ratio fluctuated, with a low of 73.8 percent in the first quarter of 2020 and a high of 92.9 percent as of June 30, 2020. Since there are no similarly-situated institutions in the bank's assessment area, examiners used the average loan-to-deposit ratio for the bank's peer group, which includes all de novo institutions opened in 2019, for comparison. The average for the seven calendar quarters was 85.9 percent.

#### **Assessment Area Concentration**

American Bank originated a majority of small business and home-equity-lines-of credit in the assessment area. The following table presents lending inside and outside of the assessment area.

|                             | Lendi | ng Inside | and Ou    | tside of | the Asse | essment Ar | ea      |          |          |          |
|-----------------------------|-------|-----------|-----------|----------|----------|------------|---------|----------|----------|----------|
|                             |       | Number    | r of Loai | ns       |          | Dollar A   | mount ( | of Loans | \$(000s) |          |
| Loan Category               | In    | side      | Out       | tside    | Total    | Insi       | de      | Out      | side     | Total    |
|                             | #     | %         | #         | %        | #        | \$         | %       | \$       | %        | \$(000s) |
| Small Business              | 142   | 80.7      | 34        | 19.3     | 176      | 12,295     | 77.2    | 3,624    | 22.8     | 15,919   |
| Home-Equity-Lines-of-Credit | 44    | 84.6      | 8         | 15.4     | 52       | 6,050      | 81.3    | 1,395    | 18.7     | 7,445    |
| Total                       | 186   | 81.6      | 42        | 18.4     | 228      | 18,345     | 78.5    | 5,019    | 21.5     | 23,364   |
| Source: Bank Records.       |       |           |           |          |          |            |         |          |          |          |

#### **Geographic Distribution**

The geographic distribution of loans among low- and moderate-income census tracts is excellent with both small business lending and home-equity-lines-of-credit providing significant lending in low- and moderate-income tracts.

#### **Small Business Lending**

The geographic distribution of small business loans reflects excellent dispersion throughout the assessment area. The small business loans originated in both low- and moderate-income census tracts significantly exceeded demographic data.

|                             | Geographic Dis  | stribution of S | mall Business Loa | nns      |       |
|-----------------------------|-----------------|-----------------|-------------------|----------|-------|
| Tract Income Level          | % of Businesses | #               | %                 | \$(000s) | %     |
| Low                         | 4.2             | 12              | 8.5               | 1,902    | 15.5  |
| Moderate                    | 8.6             | 27              | 19.0              | 2,575    | 20.9  |
| Middle                      | 41.3            | 75              | 52.8              | 6,071    | 49.4  |
| Upper                       | 45.8            | 28              | 19.7              | 1,747    | 14.2  |
| Totals                      | 100.0           | 142             | 100.0             | 12,295   | 100.0 |
| Source: 2020 D&B Data and B | ank Records.    |                 | •                 |          |       |

#### **Home-Equity-Lines-of-Credit**

Due to rounding, totals may not equal 100.0 percent.

The geographic distribution of home-equity-lines-of-credit reflects excellent dispersion throughout the assessment area. Lending in low-income tracts is higher than demographics. Lending in moderate-income tracts is more than double the demographic data.

|                    | Geographic Distr | ibution of Hon | ne-Equity-Lines-of | f-Credit |       |
|--------------------|------------------|----------------|--------------------|----------|-------|
| Tract Income Level | % of Families    | #              | %                  | \$(000s) | %     |
| Low                | 1.1              | 1              | 2.3                | 50       | 0.8   |
| Moderate           | 6.8              | 8              | 18.2               | 854      | 14.1  |
| Middle             | 48.1             | 23             | 52.3               | 3,111    | 51.4  |
| Upper              | 44.1             | 12             | 27.3               | 2,035    | 33.7  |
| Totals             | 100.0            | 44             | 100.0              | 6,050    | 100.0 |

Source: 2015 ACS and Bank Records.

Due to rounding, totals may not equal 100 percent.

#### **Borrower Profile**

The distribution of loans to businesses of different sizes and individuals of varying incomes is reasonable based on the reasonable performance in both lending areas reviewed.

#### **Small Business Loans**

The distribution of small business loan reflects reasonable penetration to businesses of different sizes. Lending to businesses with gross annual revenues of less than or equal to \$1 million (small business) is significantly below D&B data. Although the bank's performance is below the demographic information data, the D&B reflects the number of business in the revenue category as opposed to demand for small business loans by those businesses. To gain a better understanding of credit needs and demand in the assessment area, examiners reviewed aggregate market data from institutions that collect and report data on small business loans. The 2019 aggregate data, the most recent available, shows that institution's in the assessment area that reported data on small business lending originated 46.9 percent of all loans reported to businesses with gross annual revenues of \$1 million or less.

| Distrib                        | oution of Small Busines | s Loans by Gr | oss Annual Reve | enue Category |       |
|--------------------------------|-------------------------|---------------|-----------------|---------------|-------|
| Gross Revenue Level            | % of Businesses         | #             | %               | \$(000s)      | %     |
| <=\$1,000,000                  | 90.4                    | 16            | 51.6            | 1,115         | 36.5  |
| >1,000,000                     | 3.4                     | 15            | 48.4            | 1,938         | 63.5  |
| Revenue Not Available          | 6.2                     | 0             | 0.0             | 0             | 0.0   |
| Total                          | 100.0                   | 31            | 100.0           | 3,053         | 100.0 |
| Source: 2020 D&B Data and Bank | k Records.              |               | •               |               | •     |

The distribution of home-equity-lines-of credit reflects a reasonable distribution to borrowers of different income levels. Lending to both low-income borrowers is comparable to demographics. Lending to moderate-income borrowers is below the demographics but considered reasonable.

| Distribu              | ition of Home-Equ | ity-Lines-of-Cr | edit by Borrower | Income Category |       |
|-----------------------|-------------------|-----------------|------------------|-----------------|-------|
| Borrower Income Level | % of Families     | #               | %                | \$(000s)        | %     |
| Low                   | 16.2              | 7               | 15.9             | 490             | 8.1   |
| Moderate              | 15.5              | 5               | 11.4             | 421             | 6.9   |
| Middle                | 20.5              | 9               | 20.4             | 828             | 13.7  |
| Upper                 | 47.8              | 23              | 52.3             | 4,311           | 71.3  |
| Totals                | 100.0             | 44              | 100.0            | 6,050           | 100.0 |

Source: 2015 ACS and Bank Records..

Due to rounding, totals may not equal 100.0%

#### **Response to Complaints**

The bank did not receive any CRA-related complaints since the previous evaluation; therefore, this criterion did not affect the rating.

#### DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

The bank's compliance with the laws relating to discrimination and other illegal credit practices was reviewed, including the Fair Housing Act and the Equal Credit Opportunity Act. Examiners did not identify any discriminatory or other illegal credit practices.

#### **APPENDICES**

#### SMALL BANK PERFORMANCE CRITERIA

#### **Lending Test**

The Lending Test evaluates the bank's record of helping to meet the credit needs of its assessment area(s) by considering the following criteria:

- 1) The bank's loan-to-deposit ratio, adjusted for seasonal variation, and, as appropriate, other lending-related activities, such as loan originations for sale to the secondary markets, community development loans, or qualified investments;
- 2) The percentage of loans, and as appropriate, other lending-related activities located in the bank's assessment area(s);
- 3) The geographic distribution of the bank's loans;
- 4) The bank's record of lending to and, as appropriate, engaging in other lending-related activities for borrowers of different income levels and businesses and farms of different sizes; and
- 5) The bank's record of taking action, if warranted, in response to written complaints about its performance in helping to meet credit needs in its assessment area(s).

#### **GLOSSARY**

**Aggregate Lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**American Community Survey (ACS):** A nationwide United States Census survey that produces demographic, social, housing, and economic estimates in the form of five year estimates based on population thresholds.

**Area Median Income:** The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

**Assessment Area:** A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

Census Tract: A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

**Consumer Loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into "male householder" (a family with a male householder and no wife present) or "female householder" (a family with a female householder and no husband present).

**FFIEC-Estimated Income Data:** The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

**Full-Scope Review:** A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (e.g., geographic distribution,

borrower profile, and total number and dollar amount of investments), and qualitative factors (e.g., innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

**Home Mortgage Loans:** Includes closed-end mortgage loans or open-end line of credits as defined in the HMDA regulation that are not an excluded transaction per the HMDA regulation.

**Housing Unit:** Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

**Low-Income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Median Income:** The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.

**Nonmetropolitan Area** (also known as **non-MSA**): All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

**Owner-Occupied Units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Small Business Loan:** A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

**Small Farm Loan:** A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

**Upper-Income:** Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.



# Section Three: Banking Center Locations & Hours of Operation





#### **Banking Center Locations and Hours of Operation**

As of March 1, 2024

#### Monroe Main Office & Drive-Thru - 1

312 North Charlotte Avenue, Monroe, NC 28112 704-220-6922

North Carolina (37) Union County (16740) Charlotte-Concord-Gastonia, NC-SC Census Tract 205.01 (Middle)

Lobby and Drive-Thru Hours

Monday – Thursday 9:00 am - 5:00 pmFriday 9:00 am - 6:00 pm

#### Wingate Office & Drive-Thru - 2

3806 Highway 74 East, Wingate, NC 28174 704-323-8170

North Carolina (37) Union County (16740) Charlotte-Concord-Gastonia, NC-SC Census Tract 207.02 (Moderate)

Lobby and Drive-Thru Hours

Monday – Thursday 9:00 am - 5:00 pmFriday 9:00 am - 6:00 pm

#### **Indian Trail Office - 3**

118 Matthews Indian Trail Road, Indian Trail, NC 28079 704-821-0400

North Carolina (37) Union County (16740) Charlotte-Concord-Gastonia, NC-SC Census Tract 203.12 (Middle)

**Lobby Hours** 

Monday – Thursday 9:00 am - 5:00 pmFriday 9:00 am - 6:00 pm



#### **Automated Teller Machine (ATM) Locations**

As of March 1, 2024

#### Monroe - 1

312 North Charlotte Avenue, Monroe, NC 28112

North Carolina (37) Union County (16740) Charlotte-Concord-Gastonia, NC-SC Census Tract 205.01 (Middle)

#### Wingate - 2

3806 Highway 74 East, Wingate, NC 28174

North Carolina (37) Union County (16740) Charlotte-Concord-Gastonia, NC-SC Census Tract 207.02 (Moderate)



#### **Banking Centers Opened and Closed**

As of March 1, 2024

(Only incudes banking centers opened or closed during the current year and each of the two prior calendar years)

#### Closed/Relocated

April 9, 2021

Monroe Main Office - 1

3302-A West Highway 74, Monroe, NC 28110

North Carolina (37) Union County (16740) Charlotte-Concord-Gastonia, NC-SC Census Tract 204.01 (Middle)

February 16, 2024

**Indian Trail - LPO** 

120 Liberty Lane, Indian Trail, NC 28079

North Carolina (37) Union County (16740) Charlotte-Concord-Gastonia, NC-SC Census Tract 203.12 (Middle)



#### **Opened**

April 12, 2021

Monroe Main Office - 1

312 North Charlotte Avenue, Monroe, NC 28112

North Carolina (37) Union County (16740) Charlotte-Concord-Gastonia, NC-SC Census Tract 205.01 (Middle)

October 7, 2021

Indian Trail - LPO

120 Liberty Lane, Indian Trail, NC 28079

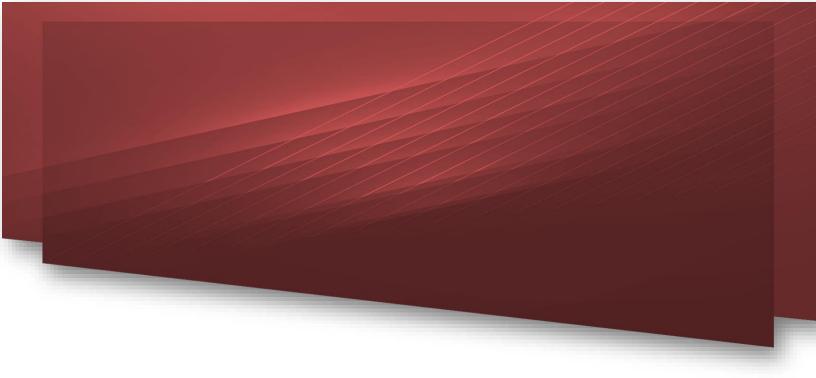
North Carolina (37)
Union County (16740) Charlotte-Concord-Gastonia, NC-SC
Census Tract 203.12 (Middle)

February 20, 2024

**Indian Trail Office - 3** 

118 Matthews Indian Trail Road, Indian Trail, NC 28079

North Carolina (37) Union County (16740) Charlotte-Concord-Gastonia, NC-SC Census Tract 203.12 (Middle)



# Section Four: Bank Product, Services and Fees





#### **Products and Services**

#### <u>Personal</u>

#### Checking

- Freedom Checking
- Eagle Checking
- Patriot Checking
- Student Checking
- Health Savings (HSA)

#### Savings

- Prestige Money Market
- American Savings
- Jr. Freedom Savings
- Certificate of Deposits
  - o Ranging 1 month to 60 months
- Individual Retirement Accounts
  - o Ranging 12 month to 60 months

#### Loans

- Automobile and Recreational Vehicle Loans
- Overdraft protection
- CD and Savings Secured Loans
- Marketable Securities Loans
- Unsecured Loans
- Consumer Real Estate Loans
- Debt Consolidation Loans
- Residential Construction Loans
- Home Equity Line of Credit (HELOC)
- Residential Land and Lot Loans

\*All loans subject to credit approval.

#### **Online and Mobile Banking**

- Mobile Banking
- Online Banking
- Mobile Deposit
- Online Bill Pay
- Bank to Bank Transfers
- Electronic Statements and Notices
- Pay a Person
- Digital Wallet

#### FEE SCHEDULE PERSONAL ACCOUNTS



Where Relationships Matter www.abc-nc.com | 704-220-6922

#### Revised 4/1/2022

#### FEES AND CHARGES. The following fees and charges may be assessed against your account:

Check printing fees vary by the style of check ordered.

| Account Research Fee (per hour - minimum \$25.00)         \$25.00           Bank Zipper Bag         \$5.00           Check Copy         \$3.00           Checkbook Balancing Fee (per hour)         \$25.00           Continuous Overdraft Charge (per day beginning on 2nd consecutive business day)         \$5.00           Debit Card Replacement         \$5.00           Deposit Correction Fee         \$7.00           Dormant Account (1 yr checking / 2 yrs savings or money market) per month         \$15.00           Duplicate Statement (mailed to different address)         \$5.00           Early Account Closure (if closed within 90 days of opening)         \$30.00           Eschestment Fee         \$25.00           Excessive Withdrawal Fee (assessed for each withdrawal over 6 per statement cycle         \$5.00           on savings and money market accounts)         \$5.00           Expedite Fee for Debit Card Replacement         \$65.00           Foreign ATM Fee         \$2.75           Foreign ATM Fee         \$2.75           Foreign Item Collection Fee (per item)         \$25.00           Foreign Item Collection Fee (per item)         \$30.00           Insufficient Address Fee         \$5.00           Insufficient Funds / Overdraft Item Charge (per padi item - maximum of 5 per day)         \$35.00           IRA Closure / Transf  |
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| Check Copy         \$3.00           Check Dook Balancing Fee (per hour)         \$25.00           Continuous Overdraft Charge (per day beginning on 2nd consecutive business day)         \$5.00           Debit Card Replacement         \$5.00           Deposit Correction Fee         \$7.00           Dormant Account (1 yr checking / 2 yrs savings or money market) per month         \$15.00           Duplicate Statement (mailed to different address)         \$5.00           Early Account Closure (if closed within 90 days of opening)         \$30.00           Excessive Withdrawal Fee (assessed for each withdrawal over 6 per statement cycle         \$5.00           on savings and money market accounts)         \$5.00           Expedite Fee for Debit Card Replacement         \$65.00           Foreign ATM Fee         \$2.75           Foreign ATM Fee         \$2.00           Foreign Item Collection Fee (per item)         \$25.00           Foreign Item Collection Fee (per item)         \$30.00           Insufficient Address Fe         \$5.00           Insufficient Funds / Overdraft Item Charge (per paid item - maximum of 5 per day)         \$35.00   |
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| Debit Card Replacement         \$5.00           Deposit Correction Fee         \$7.00           Dormant Account (1 yr checking / 2 yrs savings or money market) per month         \$15.00           Duplicate Statement (mailed to different address)         \$5.00           Early Account Closure (if closed within 90 days of opening)         \$30.00           Excessive Withdrawal Fee (assessed for each withdrawal over 6 per statement cycle         \$5.00           Excessive Withdrawal Fee (assessed for each withdrawal over 6 per statement cycle         \$5.00           on savings and money market accounts)         \$65.00           Expedite Fee for Debit Card Replacement         \$65.00           Foreign ATM Fee         \$2.75           Foreign Currency Exchange (in addition to delivery charge)         \$10.00           Foreign Item/Currency Overnight Delivery (add'l 1.5% Trans Fee >\$300)         \$30.00           Insufficient Address Fee         \$5.00           Insufficient Funds / Overdraft Item Charge (per paid item - maximum of 5 per day)         \$35.00           IRA Closure / Transfer (to another institution before maturity)         \$50.00           Medallion Signature Guarantee (per \$100,000)         \$5.00           Non-Customer Check Cashing (per item)         \$5.00           Notary Fee (per signature)         \$5.00           Official Check Conversion (from American Bank check fo  |
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| Returned Rill Pay Item (ner item)   |
|   |
| Returned Deposit Item - Chargeback / Cash Item (per item) \$10.00   |
| Safe Deposit Box (Annual Rent) 10x10 \$120.00   |
| Safe Deposit Box (Annual Rent) 3x10 \$70.00   |
| Safe Deposit Box (Annual Rent) 3x5 \$35.00  |
| Safe Deposit Box (Annual Rent) 5x10 \$95.00   |
| Safe Deposit Box Drilling (plus expenses)  \$130.00   |
| Safe Deposit Box Late Fee \$10.00   |
| Safe Deposit Box Lock & Key Replacement (plus expenses) \$25.00   |
|   |
| Statement Reprint \$5.00  |
| Statement Reprint \$5.00 Statement Reprint (older than 12 months) \$10.00   |
| Statement Reprint\$5.00Statement Reprint (older than 12 months)\$10.00Stop Payment Fee\$25.00   |
| Statement Reprint\$5.00Statement Reprint (older than 12 months)\$10.00Stop Payment Fee\$25.00Tax, Levy, Garnishment, Attachment or Other Legal Request\$75.00   |
| Statement Reprint\$5.00Statement Reprint (older than 12 months)\$10.00Stop Payment Fee\$25.00Tax, Levy, Garnishment, Attachment or Other Legal Request\$75.00Uncollected Funds Fee\$35.00   |
| Statement Reprint\$5.00Statement Reprint (older than 12 months)\$10.00Stop Payment Fee\$25.00Tax, Levy, Garnishment, Attachment or Other Legal Request\$75.00Uncollected Funds Fee\$35.00Wire Return Fee\$40.00   |
| Statement Reprint\$5.00Statement Reprint (older than 12 months)\$10.00Stop Payment Fee\$25.00Tax, Levy, Garnishment, Attachment or Other Legal Request\$75.00Uncollected Funds Fee\$35.00Wire Return Fee\$40.00Wire Transfer (Incoming Domestic)\$15.00   |
| Statement Reprint\$5.00Statement Reprint (older than 12 months)\$10.00Stop Payment Fee\$25.00Tax, Levy, Garnishment, Attachment or Other Legal Request\$75.00Uncollected Funds Fee\$35.00Wire Return Fee\$40.00Wire Transfer (Incoming Domestic)\$15.00Wire Transfer (Incoming International)\$15.00  |
| Statement Reprint\$5.00Statement Reprint (older than 12 months)\$10.00Stop Payment Fee\$25.00Tax, Levy, Garnishment, Attachment or Other Legal Request\$75.00Uncollected Funds Fee\$35.00Wire Return Fee\$40.00Wire Transfer (Incoming Domestic)\$15.00   |



#### **Business**

#### Checking

- Simple Business Checking
- Community Business Checking
- Non-Profit Checking
- Business Interest Checking
- Analysis Checking
- Interest on Lawyer's Trust Account (IOLTA)

#### Savings

- Business Money Market
- Certificate of Deposits
  - o Ranging 1 month to 60 months

#### Loans

- Operating Lines of Credit
- Letters of Credit
- Overdraft Protection
- Vehicle and Equipment Loans
- Construction Loans
- Investment Property Loans
- Real Estate Loans
- Agricultural Loans
  - \*All loans subject to credit approval.

#### **Online and Mobile Banking**

- Mobile Banking
- Online Banking
- Mobile Deposit
- Online Bill Pay
- Bank to Bank Transfers
- Electronic Statements and Notices

#### **Business Treasury Management**

- Wire Transfers
- Automatic Clearing House (ACH)
- Online Banking
- Remote Deposit Capture
- Mobile Banking
- Mobile Deposit
- Sweep Accounts
- Positive Pay
- Electronic Statement and Notices
- Online Bill Pay

#### FEE SCHEDULE BUSINESS ACCOUNTS



Where Relationships Matter www.abc-nc.com | 704-220-6922

#### Revised 4/1/2022

#### FEES AND CHARGES. The following fees and charges may be assessed against your account:

Check printing fees vary by the style of check ordered.

| Account Research Fee (per hour - minimum \$25.00)   | \$25.00            |
|---|--------------------|
| Bank Zipper Bag   | \$5.00             |
| Check Copy  | \$3.00             |
| Checkbook Balancing Fee (per hour)  | \$25.00            |
| Continuous Overdraft Charge (per day beginning on 2nd consecutive business day)                               | \$5.00             |
| Debit Card Replacement  | \$5.00             |
| Deposit Correction Fee  | \$7.00             |
| Dormant Account (1 yr checking / 2 yrs money market) per month  | \$15.00            |
| Duplicate Statement (mailed to different address)   | \$5.00             |
| Early Account Closure (if closed within 90 days of opening)   | \$30.00            |
| Escheatment Fee   | \$25.00            |
| Excessive Withdrawal Fee (assessed for each withdrawal over 6 per statement cycle                             | \$5.00             |
| on money market accounts)   | \$65.00            |
| Expedite Fee for Debit Card Replacement   | \$65.00            |
| Foreign ATM Fee   | \$2.75             |
| Foreign Currency Exchange (in addition to delivery charge)  | \$10.00            |
| Foreign Item Collection Fee (per item) Foreign Item/Currency Overnight Delivery (add'l 1.5% Trans Fee >\$300) | \$25.00<br>\$30.00 |
| Insufficient Address Fee  | \$5.00             |
| Insufficient Funds / Overdraft Item Charge (per paid item)  | \$35.00            |
| IRA Closure / Transfer (to another institution before maturity)   | \$50.00<br>\$50.00 |
| Night Depository Key Replacement  | \$10.00            |
| Non-Customer Check Cashing (per item)   | \$5.00             |
| Notary Fee (per signature)  | \$5.00             |
| Official Check  | \$5.00             |
| Official Check Conversion (from American Bank check for non-customer)   | \$10.00            |
| Paper Statement Fee   | \$2.50             |
| Phone/In-Person Transfer  | \$2.00             |
| Photocopy and/or Fax Request (per page)   | \$1.00             |
| Printed Counter Checks (per page)   | \$1.00             |
| Returned Bill Pay Item (per item)   | \$10.00            |
| Returned Deposit Item - Chargeback / Cash Item (per item)   | \$10.00            |
| Safe Deposit Box (Annual Rent) 10x10  | \$120.00           |
| Safe Deposit Box (Annual Rent) 3x10   | \$70.00            |
| Safe Deposit Box (Annual Rent) 3x5  | \$35.00            |
| Safe Deposit Box (Annual Rent) 5x10   | \$95.00            |
| Safe Deposit Box Drilling (plus expenses)   | \$130.00           |
| Safe Deposit Box Late Fee   | \$10.00            |
| Safe Deposit Box Lock & Key Replacement (plus expenses)   | \$25.00            |
| Statement Reprint   | \$5.00             |
| Statement Reprint (older than 12 months)  | \$10.00            |
| Stop Payment Fee  | \$25.00            |
| Tax, Levy, Garnishment, Attachment or Other Legal Request   | \$75.00            |
| Treasury Management (monthly)   | \$40.00            |
| Treasury Management with Deposit Scanner Lease (monthly)  | \$65.00            |
| Uncollected Funds Fee   | \$35.00            |
| Wire Return Fee   | \$40.00            |
| Wire Transfer (Incoming Domestic)   | \$15.00            |
| Wire Transfer (Incoming International)  | \$15.00            |
| Wire Transfer (Outgoing Domestic)   | \$30.00            |
| Wire Transfer (Outgoing International)  | \$50.00            |
|   |                    |



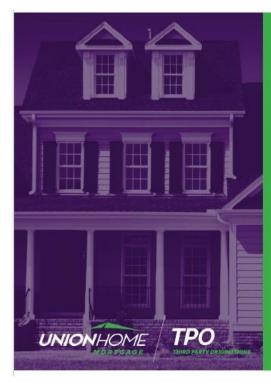
#### **Miscellaneous Services**

- Safe Deposit Box Rentals
- Night Depository
- Wire Transfer of Funds
- Automated Funds Transfers
- Proprietary ATM with deposit capabilities
- U.S. Savings Bonds (redemptions)
- MasterCard Debit Cards
- Credit Cards (third-party)
- IntraFi (third-party)
  - Money Market
  - o Time Deposit
- Merchant Services (third-party)



#### **Mortgage Banking Activities**

Mortgage referrals are provided to Union Home Mortgage Corporation.



#### What We Do - A Full Menu of Options

- Conventional
- · FHA
- VA
- · USDA
- Home Possible
- HomeReady
- · Condos to MAX LTV
- Manufactured Homes
- Manual Underwrites-Government loans only

#### **How We Do It - Consistency**

- Minimal Overlays clean UW reviews
- Ease of Use user friendly technology. The system shows you the way
- Pricing steady, consistent, pricing you can count on
- Keeping You in the Know training videos 24/7, tools to share market intel, over-com munication at all levels

At UHM TPO, we are clean, consistent, stable, and available! Each loan is given personal attention by our Operations Partners, and you can count on TALKING to them when needed.



Union Home Mortgage Corp. NMLS 2229 nmlsconsumeraccess.org

The information provided here is for educational purposes. When interest rates and loan program information are included, it is for illustration purposes only and not a solicitation or quote for services. This is not an advertisement or loan estimate. Current interest rates, loan programs and qualification criteria can change at any time. If you have questions or need assistance, we can be reached using the contact information above.



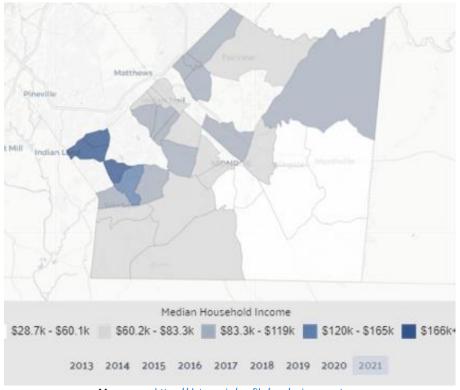
# Section Five: Bank Assessment Areas





#### **Geographic Distribution**

Assessment Area is Union County, North Carolina.



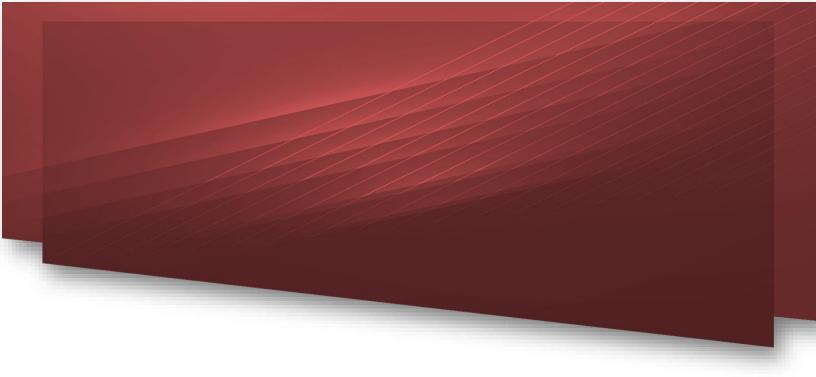
Map source: <a href="https://datausa.io/profile/geo/union-county-nc">https://datausa.io/profile/geo/union-county-nc</a>



#### **Tract Information**

| 201.00           | 203.15            | 206.01            | 210.13                  |
|------------------|-------------------|-------------------|-------------------------|
| M – Union County | U - Union County  | LM - Union County | M - Union County        |
| 202.03           | 203.16            | 206.02            | 210.14                  |
| U - Union County | U - Union County  | LM - Union County | M - Union County        |
| 202.04           | 203.17            | 207.01            | 210.15                  |
| M - Union County | U - Union County  | LM - Union County | M - Union County        |
| 202.05           | 203.18            | 207.02            | 210.16                  |
| M - Union County | M - Union County  | LM - Union County | U - Union County        |
| 202.06           | 203.19            | 208.00            | 210.17                  |
| M - Union County | M - Union County  | LM - Union County | U - Union County        |
| 203.05           | 203.20            | 209.01            | 210.18                  |
| U - Union County | M - Union County  | LM - Union County | U - Union County        |
| 203.07           | 203.21            | 209.02            | 210.19                  |
| M - Union County | M - Union County  | M - Union County  | U - Union County        |
| 203.08           | 204.01            | 210.04            | 210.20                  |
| U - Union County | M - Union County  | U - Union County  | U - Union County        |
| 203.09           | 204.03            | 210.05            | 210.21                  |
| U - Union County | M - Union County  | M - Union County  | U – Union County        |
| 203.10           | 204.05            | 210.06            |                         |
| U - Union County | LM - Union County | U - Union County  |                         |
| 203.12           | 204.06            | 210.07            |                         |
| M – Union County | LM – Union County | U - Union County  |                         |
| 203.13           | 205.01            | 210.09            |                         |
| M - Union County | M – Union County  | U - Union County  |                         |
| 203.14           | 205.02            | 210.12            |                         |
| M - Union County | LM - Union County | U - Union County  | (2023 FFIEC Tract info) |

Our delineated community fully meets the purpose of the CRA and **DOES NOT** exclude any low-moderate income neighborhoods. The census tracts (**48**) included in our assessment area are: (accompanied by income index: U=Upper, M=Middle, LM = Low-Moderate)



# Section Six: Loan-to-Deposit Ratios





American Bank of the Carolinas' loan-to-deposit ratio for each quarter of the prior calendar year are as follows:

#### **2023 Quarterly Loan to Deposit Ratios**

| March 31, 2023     | 73.39% |
|--------------------|--------|
| June 30, 2023      | 75.24% |
| September 30, 2023 | 73.93% |
| December 31, 2023  | 76.01% |

#### **2022 Quarterly Loan to Deposit Ratios**

| March 31, 2022     | 66.55% |
|--------------------|--------|
| June 30, 2022      | 64.04% |
| September 30, 2022 | 67.95% |
| December 31, 2022  | 61.90% |

#### **2021 Quarterly Loan to Deposit Ratios**

| March 31, 2021     | 71.44% |
|--------------------|--------|
| June 30, 2021      | 74.35% |
| September 30, 2021 | 73.42% |
| December 31, 2021  | 68.95% |